

# TheTailorNetwork fees

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## Preamble

TheTailorNetwork is a market place dedicated to bringing perfectly fitting designer fashion to people and empowering creative designers to sell their fantastic designs.

This is reflected in our fee structure - we want people to buy your designs, so our revenue comes from a transaction based fee (commission), only when you have successfully sold a garment.

### A. Transaction based fees - commission

For every transaction facilitated through our platform TheTailorNetwork will charge you as the designer a commission plus VAT (where applicable), depending on the region:

EURO Zone plus Great Britain, Denmark, Sweden and Norway	15%
Switzerland	30%
Rest of Europe	5%
Outside Europe	15%

### B. Fees for operational services

In addition to our marketing and sales facilitation activities, which are covered by our commission, we offer designers the opportunity to outsource operational services to us.

These services are not something we intend to make a profit on, but services we charge out at a cost base to let you benefit from the experience and efficiency of our network partners.

#### 1.) Cutting pattern creation and modeling

We have build up a network of freelancer with whom we work for cutting pattern creation and modeling to customer size. We offer you to create the basic cutting pattern as well as alter them to the customer size for every order.

We will make it hassle free – you provide the raw input and we take it from there.

For this service we charge you exactly the costs charged to us by our network partners. We reserve the right to charge additional fees on top of our network partners at a later stage.

We reserve also the right to temporarily or on a case-by-case base to reduce or completely waive these fees. The act to reduce or waive any fee does not constitute a permanent right for the designer and does not limit our right to request the standard rates in future cases.

## 2.) Clothes production

Being TheTailorNetwork we have built up a network of tailors with whom we work to deliver your clothes and we plan to train tailors specifically for TheTailorNetwork in order to ensure continuously quality and price efficiency.

We will make it hassle free – you provide the materials and we take it to finished clothes and to the customer.

For this service we charge you exactly the costs charged to us by our network tailors. We reserve the right to charge additional fees on top of our network partners at a later stage.

We reserve also the right to temporarily or on a case-by-case base to reduce or completely waive these fees. The act to reduce or waive any fee does not constitute a permanent right for the designer and does not limit our right to request the standard rates in future cases.

## **C. Special marketing services or promotions**

In order to further improve your visibility and your chance of selling your designs we might offer you additional marketing services, or the participation in special promotions.

These additional services or promotions are not part of our standard offering and therefore not covered by our transaction based fee. Participation in these services or promotion will require a separate agreement between you and TheTailorNetwork, which will define the extend of your participation as well as the fees or contribution you would have to pay.

Participation in any special marketing service or promotion is completely voluntary.

## **D. Invoicing and payment terms**

a.) Transaction based fees (commission, pattern modeling or tailoring) will be deducted from the buyer payment during the transaction. You will receive the buyer payment net these transaction based fees.

- b.) Cutting pattern template creation fees have to be paid before the cutting pattern template is created.
- c.) Payment terms for other special promotion contributions will be negotiated and agreed separately in the "Special Service or Promotion Agreement".

For each transaction, TheTailorNetwork will provide a detailed invoice to you. TheTailorNetwork issues invoices via email to the email address registered in your profile. By agreeing to our user agreement you agree that the delivery of an email to this email address constitutes a valid delivery of the document to you.

End of TheTailorNetwork fees

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